



New South Wales Bridge Association

ABN 61 000 438 648

ANNUAL REPORT

2018

NEW SOUTH WALES BRIDGE
ASSOCIATION LIMITED
A.B.N. 61 000 438 648

FINANCIAL REPORT
FOR THE YEAR ENDED
30 SEPTEMBER 2018

NEW SOUTH WALES BRIDGE ASSOCIATION LIMITED

A.B.N. 61 000 438 648

DIRECTORS REPORT

Your directors present their report on the company for the financial year ended 30 September 2018.

DIRECTORS

The names of each person who has been a director during the year and to the date of this report are:

Julian Roberts Foster	
Richard Douglas	
John Anthony Scudder	
Samuel Warren Lazer	
Helena Frances Dawson	(resigned 20 December 2017)
Helen Marie Milward	(resigned 20 December 2017)
Rakesh Kamal Kumar	(resigned 20 December 2017)
Elizabeth Sylvester	(resigned 20 December 2017)
John Angus McIlrath	
Kaye Hart	
Carol Shel Drake	
Bruce Tier	
Agnes Levine	(elected 20 December 2017)
Rob Ward	(elected 20 December 2017)
Richard Lock	(elected 20 December 2017)
Alan Bustany	(elected 20 December 2017)

Directors have been in office since the start of the financial year to the date of this report unless otherwise stated.

PRINCIPAL ACTIVITIES

The principal activity of the New South Wales Bridge Association (NSWBA) during the period was to run, support and develop bridge in NSW by operating bridge tournaments, teaching bridge, supporting affiliated clubs, and participating in interstate competition.

The company's short-term objectives are to:

- attract new players, teach bridge and assist with the teaching of bridge throughout the state.
- conduct successful national, state and local tournaments in its premises.
- run a successful local bridge club playing in multiple venues.
- provide promotional support to affiliated clubs across NSW.
- facilitate programmes to train and improve the competence of directors throughout the state.
- select and support NSW representative teams for interstate competition.
- work with the Australian Bridge Federation (ABF) to ensure a consistent and successful approach to bridge across Australia.

The company's long-term objectives are to:

- continue the short term objectives over a five-year time frame to ensure continuous improvement.
- explore and implement strategies to assist successful growth of bridge locally and across the state in a changing environment.
- provide a framework for bridge in NSW which ensures within the rules of the game a pleasant and ethical experience for players at all levels in all affiliated clubs.

To achieve these objectives, the company has adopted the following strategies:

- offer a high quality playing calendar of State and other events throughout the year.
- employ high quality teachers and play supervisors to attract and retain new players.
- institute a network of representatives from clubs across all areas of NSW to provide a means of two-directional communication and support between the NSWBA and affiliated clubs.

NEW SOUTH WALES BRIDGE ASSOCIATION LIMITED

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DIRECTORS REPORT

PRINCIPAL ACTIVITIES (CONTINUED)

The company's key performance measures are:

- the number of members of the company.
- the number of affiliated bridge clubs within NSW.
- the total number of members of affiliated bridge clubs throughout NSW.
- the level of attendance at beginners lessons and supervised sessions.
- a continuing stream of new players progressing from beginners lessons through supervised sessions and joining regular duplicate bridge sessions both with the NSWBA and at other affiliated clubs.
- continuing acknowledgement within the NSW bridge community that the Monday night championship events represent the highest standard of club bridge available within NSW.
- the performance of NSW bridge players in National tournaments.

INFORMATION ON DIRECTORS

Richard Douglas

Richard was elected Chairman of the NSWBA in December 2017 prior to which he had been the NSWBA Secretary. He joined Council in December 2012 following his retirement from the business world. For most of his career he worked in investment management. Richard is one of two representatives of NSW nominated as a delegate to the ABF Council.

Richard learned his bridge in Canberra, where he was active in bridge administration in the 1970s and 1980s and was a member of the first two ACT teams to win the ANC open teams. Following an 18-year break from the game he began playing again in Sydney. He has since represented NSW several times in the Seniors team at the ANC, winning in 2015, and most recently won the Bobbie Evans Seniors Teams at the 2016 Spring Nationals.

Agnes Levine

Agnes was elected Councillor in December 2017 and appointed Secretary in January 2018. Agnes first joined the NSWBA in 1965 and played regularly at the Grosvenor Street premises and in a number of youth events at the time. Last year she returned to bridge after an absence of 46 years.

Following two decades as a psychologist she spent the twenty years prior to her retirement, from full time employment, as a Director in a number of Federal and State government departments and more recently has been a consultant and project manager. For the past 12 years she has been on the NSW State Executive of the Australian Psychological Society. A keen golfer, she also travels extensively to spend time with her children and many grandchildren in Europe and the USA.

Julian Foster

Julian was Chairman of the NSWBA Council from December 2012 to December 2017 and Treasurer in 2018 and has served as a director since 2000. He was previously Treasurer from 2005 to 2010. Julian is one of two representatives of NSW nominated as a delegate to the ABF Council.

Having been active in bridge administration in the UK, Julian relocated to Sydney in 1998. He is an accountant by training, having most recently worked in developing taxation software.

Julian is a regular on the tournament scene. He won the Dick Cummings Pairs in 2001, has represented NSW in the Australian National Championships (ANC) open teams, and been runner-up in numerous national events.

Helena Dawson

Helena was been the NSWBA Treasurer from 2010 until December 2017 and is a Certified Practising Accountant.

She is the management accountant for Kincoppal Rose Bay School and is passionate about encouraging young players to learn and enjoy playing bridge. Her ultimate goal would be to see bridge being played as a regular activity at schools throughout Australia.

Helena is the winner of several national bridge championships.

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DIRECTORS REPORT

INFORMATION ON DIRECTORS (CONTINUED)

Samuel (Warren) Lazer

Warren was a Councillor for 14 years from the 1980s and rejoined for his current stint in 2007. He was President of the Federation of Affiliated Bridge Clubs (FABC) in 2007 and member of many ABF Committees before then. He currently chairs the NSWBA Tournament Committee and is a member of the ABF Tournament Committee. He has organised many NSWBA events, including the State Wide Pairs and the Under 100 Masterpoints Pairs Championship.

Warren retired from his high-level administrative career in the School of Chemistry at the University of Sydney in 2016.

Warren has had a distinguished bridge career. He is twice a winner of the National Open teams and has represented NSW in ANC teams on 13 occasions, winning the Open four times and the Seniors' once. He has represented Australia multiple times in Open, Seniors' and Mixed events. Highlights include reaching the quarter-finals of both the Bermuda Bowl in 2007 and the D'Orsi Seniors Trophy in 2017, and being runner up in the 2018 Commonwealth Nations Bridge Championships.

John Scudder

John's current period as a Councillor began in 2009. He currently chairs the Club Operations committee of Council and since April 2018 has been acting as the CEO for the NSWBA and Sydney Bridge Centre in a voluntary capacity. A retired manager of an industrial control spare parts organisation, John has served as a Councillor for two earlier periods and was instrumental in securing the Association's current premises.

John was a member of the ABF Management Committee for a period in the 1980s and 1990s, serving as ABF Secretary for much of that time. He was the assistant convenor of the World Championships held in Perth in 1989 and from 1996 to 2005 was convenor of the Summer Festival of Bridge.

John McIlrath

John has had a couple of stints on Council of NSWBA. For the last 30 years he has been heavily involved in Bridge Administration, directing and teaching and has very successfully owned his own clubs. He was manager of North Shore Bridge Club for 10 years. He is currently assisting the ABF as the National Director Development Officer. He is a member of the Australian Bridge Directors Association and is a National Level 1 Director. In 2013 he was non-playing captain of the successful Australian Seniors Team at the 49th APBF Championships and non-playing captain of the successful NSW Seniors Team at the ANC two years in a row in 2017 and 2018.

Rob Ward

Rob was elected to Council in 2017. He served for a number of years as Regional Representative for the Southern Highlands Region. Rob is the organiser for the NSW Veterans Pairs held in Bowral.

Rob established his keen interest in Bridge on retiring from a 37 year career as a Chartered Accountant and partner in one Australia's largest accounting firms.

Richard Lock

Richard was elected as an ordinary Councillor in December 2017 with a view to taking over the Treasurer's role in the near future.

Richard moved to Australia in 1999 and started playing bridge in Maitland before moving to Sydney in 2001. He won the NSWBA State Individual championship in 2003 and was a member of the winning team in the Restricted event at the Gold Coast 50th Anniversary Congress in 2011. Richard is a Chartered Accountant and is currently employed by a firm in the City.

Bruce Tier

Bruce Tier was elected to Council in December 2015 and is the Zonal Councillor for Northern Zone. He has lived in Northern NSW for over 35 years. He has been a regular tournament player and director for most of that time. Until his retirement in 2015 he was a research scientist at the University of New England.

He also holds qualifications in financial management and until recently was director of a publishing company.

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DIRECTORS REPORT

INFORMATION ON DIRECTORS (CONTINUED)

Kaye Hart

Kaye was elected to Council in December 2015 and is the Zonal Councillor representing the Southern & Western Zone.

By training a Ph.D. in chemical engineering, Kaye is a retired public servant keenly interested in progressing bridge in country areas, particularly in the Southern & Western zone. Since joining Council at the end of 2015, Kaye has travelled to congresses in Griffith, Leeton, Wellington, Bathurst, Mollymook, Albury, Orange and Dubbo to provide local groups with the opportunity to interface directly with the Council. Kaye has been a congress convenor and long-term committee member for the Illawarra Bridge Association. In recognition of her work, this association granted Kaye Life Membership in 2001.

Carol Sheldrake

Carol was elected in December 2016 and is the Zonal Councillor for the Sydney Metropolitan Zone. Since moving back to Sydney after many years in regional NSW she has been an involved member of the Hunters Hill Bridge Club committee, having convened many of the popular Hunters Hill Bridge Club September team congresses. She is currently Vice President of the club.

Carol brings to bridge a career background in teaching and lecturing at both TAFE and universities, as well as experience in curriculum development, and teaching research. She recently gained her accreditation as an ABF accredited bridge teacher. She has an interest in bringing new players to the enjoyment of playing bridge through the promotion of beginners' lessons, and promoting local clubs to train members to teach through the ABF sponsored program. At her own club Carol has worked hard to improve club players' skills through convening numerous workshops with leading teachers. Carol is currently the Teacher Education representative on the NSWBA Council.

Alan Bustany

Alan was elected in December 2017 as Zonal Councillor representing the Outer Metropolitan Zone. Alan learned to play bridge whilst studying for his mathematics degree at Cambridge. He is a semi-retired Management Consultant, an accredited NSWBA Congress Director and Chief Director at his local club, the Central Coast Leagues Club Bridge Club in Gosford.

Helen Milward

Helen was Special Councillor representing the Outer Metropolitan Zone from December 2015 to December 2017. She has been involved with bridge administration, directing and teaching in Sydney for more than 30 years. Helen then spent 10 years in Far Northern NSW and was a Queensland state representative several times over that period.

Rakesh Kumar

Rakesh was appointed in July 2016 to fill a vacancy on Council and was on Council until December 2017. A Professor of Pathology at the University of New South Wales (UNSW), Rakesh is an enthusiastic teacher of Medicine and Science students as well as being active in research. He has considerable experience on policy and management committees, including the UNSW Academic Board (2002–10) and the University Council (2010–14). During his time on Council Rakesh took on responsibility for publicity and marketing issues.

Elizabeth Sylvester

Liz was elected to Council in December 2016 and did not seek re-nomination in December 2017. She took on the role of Monday Night Convenor. She has also created a community of interested women at the novice/intermediate level who wish to improve their Bridge, with the aim of increasing the standard of NSW Women's Bridge. Liz started playing Bridge in late 2014 and, as such, understands the needs and requirements of women who are battling with their novice/intermediate status to make an impact at tournament level. Previously Liz was an Executive in a multi-national Information Technology company having had a long and varied career in IT both nationally and internationally that spanned systems engineering, sales, consulting, operations and various management and staff positions, including extensive experience in business transformation.

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DIRECTORS REPORT

DIRECTORS' MEETINGS

During the financial year, nine meetings of directors were held. Attendance by each director was as follows:

Director	Meetings Held*	Meetings Attended
Richard Douglas	9	9
Agnes Levine	7	6
Julian Roberts Foster	9	9
Samuel Warren Lazer	9	8
Richard Lock	7	4
John Angus McIlrath	9	8
John Anthony Scudder	9	9
Rob Ward	7	5
Alan Bustany	7	7
Kaye Patricia Hart	9	7
Carol Sheldrake	9	4
Bruce Tier	9	8
Rakesh Kamal Kumar	2	0
Helen Marie Milward	2	2
Helena Frances Dawson	2	2
Elizabeth Sylvester	2	1

* Number of meetings with a quorum held while director was in office. This does not include the Annual General Meeting.

COMPANY LIMITED BY GUARANTEE

The company is incorporated under the Corporations Act 2001 and is an entity limited by guarantee. If the company is wound up, the constitution states that each member is required to contribute a maximum of \$20 each towards meeting any outstanding obligations of the entity. As at 30 September 2018 the number of members was 901 (2017: 915).

AUDITOR'S INDEPENDENCE DECLARATION

A copy of the auditor's independence declaration as required under section 307C of the *Corporations Act 2001* is set out on the following page.

Signed in accordance with a resolution of the Board of Directors.


.....
RICHARD DOUGLAS
DIRECTOR


.....
JULIAN R. FOSTER
DIRECTOR

Dated: 5 December 2018

NEW SOUTH WALES BRIDGE ASSOCIATION LIMITED

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AUDITOR'S INDEPENDENCE DECLARATION
UNDER SECTION 307C OF THE CORPORATIONS ACT 2001
TO THE DIRECTORS OF NEW SOUTH WALES BRIDGE ASSOCIATION LIMITED

I declare that, to the best of my knowledge and belief, during the year ended 30 September 2018, there have been:

- (i) no contraventions of the auditor independence requirements as set out in the *Corporations Act 2001* in relation to the audit; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit.

CBC Partners
Chartered Accountants



Domenic A. Cutrupi
Partner

Sydney

Dated: 30 November 2018

NEW SOUTH WALES BRIDGE ASSOCIATION LIMITED
A.B.N. 61 000 438 648

STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME
FOR THE YEAR ENDED 30 SEPTEMBER 2018

	Note	2018 \$	2017 \$
Revenue	2	821,339	818,047
Changes in inventories		(2,018)	2,672
Employee benefits expense		(172,545)	(165,819)
Depreciation expense	3	(37,305)	(39,069)
Other expenses	3	(593,314)	(564,592)
Profit (loss) before income tax		<u>16,157</u>	<u>51,239</u>
Income tax expense	1(a)	-	-
Profit (loss) for the year		<u><u>16,157</u></u>	<u><u>51,239</u></u>
Other comprehensive income:		-	-
Other comprehensive income for the year		<u>-</u>	<u>-</u>
Total comprehensive income for the year		<u><u>16,157</u></u>	<u><u>51,239</u></u>
Profit (loss) attributable to:			
Members of the entity		<u><u>16,157</u></u>	<u><u>51,239</u></u>
Total comprehensive income attributable to:			
Members of the entity		<u><u>16,157</u></u>	<u><u>51,239</u></u>

The accompanying notes form part of these financial statements.

NEW SOUTH WALES BRIDGE ASSOCIATION LIMITED
A.B.N. 61 000 438 648

STATEMENT OF FINANCIAL POSITION
AS AT 30 SEPTEMBER 2018

	Note	2018 \$	2017 \$
CURRENT ASSETS			
Cash and cash equivalents	4	485,501	473,677
Trade and other receivables	5	40,275	33,585
Inventories	6	1,779	3,797
Other assets	7	26,018	20,715
TOTAL CURRENT ASSETS		553,573	531,774
NON-CURRENT ASSETS			
Property, plant and equipment	8	438,800	468,354
Intangible assets	9	144,764	144,764
TOTAL NON-CURRENT ASSETS		583,564	613,118
TOTAL ASSETS		1,137,137	1,144,892
CURRENT LIABILITIES			
Trade and other payables	10	91,703	101,178
Provisions	11	12,605	26,184
Other liabilities	12	84,812	86,517
TOTAL CURRENT LIABILITIES		189,120	213,879
NON-CURRENT LIABILITIES			
Provisions	11	4,450	3,603
TOTAL NON-CURRENT LIABILITIES		4,450	3,603
TOTAL LIABILITIES		193,570	217,482
NET ASSETS		943,567	927,410
EQUITY			
Reserves		103,588	103,588
Retained earnings		839,979	823,822
TOTAL EQUITY		943,567	927,410

The accompanying notes form part of these financial statements.

NEW SOUTH WALES BRIDGE ASSOCIATION LIMITED
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STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 30 SEPTEMBER 2018

Note	Capital Reserves \$	Building Fund Reserves \$	Retained Earnings \$	Total \$
Balance as at 1 October 2016	67,598	35,990	772,583	876,171
Profit (loss) attributable to members	-	-	51,239	51,239
Total other comprehensive income	-	-	-	-
Balance as at 30 September 2017	<u>67,598</u>	<u>35,990</u>	<u>823,822</u>	<u>927,410</u>
Profit (loss) attributable to members	-	-	16,157	16,157
Total other comprehensive income	-	-	-	-
Balance as at 30 September 2018	<u><u>67,598</u></u>	<u><u>35,990</u></u>	<u><u>839,979</u></u>	<u><u>943,567</u></u>

The accompanying notes form part of these financial statements.

NEW SOUTH WALES BRIDGE ASSOCIATION LIMITED
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STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED 30 SEPTEMBER 2018

	Note	2018 \$	2017 \$
CASH FLOWS FROM OPERATING ACTIVITIES			
Receipts from members and customers		917,122	861,523
Interest received		7,969	7,119
Payments to suppliers and employees		(880,516)	(745,727)
Finance costs		-	-
Net cash generated in operating activities		<u>44,575</u>	<u>122,915</u>
CASH FLOWS FROM INVESTING ACTIVITIES			
Proceeds from sale of property, plant & equipment		-	1,000
Purchase of property, plant & equipment		(7,751)	(16,077)
Payments for intangibles		(25,000)	(25,000)
Net cash provided by (used in) investing activities		<u>(32,751)</u>	<u>(40,077)</u>
CASH FLOWS FROM FINANCING ACTIVITIES			
Repayments of borrowings		-	-
Net cash provided by (used in) financing activities		<u>-</u>	<u>-</u>
Net increase (decrease) in cash held		11,824	82,838
Cash at beginning of financial year		473,677	390,839
Cash at end of financial year	4	<u><u>485,501</u></u>	<u><u>473,677</u></u>

The accompanying notes form part of these financial statements.

NEW SOUTH WALES BRIDGE ASSOCIATION LIMITED

A.B.N. 61 000 438 648

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 SEPTEMBER 2018

The financial statements are for New South Wales Bridge Association Limited as an individual company, incorporated and domiciled in Australia. New South Wales Bridge Association Limited is a company limited by guarantee.

NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Preparation

New South Wales Bridge Association Ltd applies Australian Accounting Standards – Reduced Disclosure Standards - Reduced Disclosure Requirements as set out in AASB 1053: *Application of Tiers of Australian Accounting Standards* and AASB 2010-2: *Amendments to Australian Accounting Standards arising from Reduced Disclosure Requirements*.

The financial statements are general purpose financial statements that have been prepared in accordance with Australian Accounting Standards - Reduced Disclosure Requirements of the Australian Accounting Standards Board (AASB) and the *Corporations Act 2001*. The company is a not-for-profit entity for financial reporting purposes under Australian Accounting Standards.

Australian Accounting Standards set out accounting policies that the AASB has concluded would result in the financial statements containing relevant and reliable information about transactions, events and conditions. Material accounting policies adopted in the preparation of this financial statements are presented below and have been consistently applied unless stated otherwise.

The financial statements, except for the cash flow information, have been prepared on an accruals basis and are based on historical costs, modified, where applicable, by the measurement at fair value of selected non-current assets, financial assets and financial liabilities. The amounts presented in the financial statements have been rounded to the nearest dollar.

The financial statements were authorised for issue on 5 December 2018 by the directors of the company.

Accounting Policies

(a) Income Tax

No provision for income tax has been raised as the company is exempt from income tax under Division 50 of the *Income Tax Assessment Act 1997*.

(b) Inventories

Inventories are measured at the lower of cost and current replacement value.

(c) Property, Plant and Equipment

Each class of property, plant and equipment is carried at cost, less, where applicable, accumulated depreciation and impairment losses.

NEW SOUTH WALES BRIDGE ASSOCIATION LIMITED

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NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 SEPTEMBER 2018

NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(c) Property, Plant and Equipment (continued)

Property, plant and equipment

Plant and equipment are measured on the cost basis and are therefore carried at cost less accumulated depreciation and any accumulated impairment losses. In the event the carrying amount of plant and equipment is greater than its estimated recoverable amount, the carrying amount is written down immediately to its estimated recoverable amount and impairment losses are recognised either in profit or loss or as a revaluation decrease if the impairment losses relate to a revalued asset. A formal assessment of recoverable amount is made when impairment indicators are present (refer to Note 1(e) for details of impairment).

Plant and equipment that have been contributed at no cost, or for nominal cost, are valued and recognised at the fair value of the asset at the date it is acquired.

Depreciation

The depreciable amount of all fixed assets including building and capitalised lease assets, but excluding freehold land, are depreciated on a straight line basis over their useful lives to the company commencing from the time the asset is held ready for use. Leasehold improvements are depreciated over the shorter of either the unexpired period of the lease or the estimated useful lives of the improvements.

The depreciation rates used for each class of depreciable assets are:

Class of fixed asset	Depreciation rate
Buildings	2.5%
Improvements	2.5%
Office equipment	5 - 40%
Furniture & fittings	5 - 20%

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

Each asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains or losses are included in the statement of comprehensive income. When revalued assets are sold, amounts included in the revaluation surplus relating to that asset are transferred to retained earnings.

(d) Financial Instruments

Initial recognition and measurement

Financial assets and financial liabilities are recognised when the entity becomes a party to the contractual provisions to the instrument. For financial assets, this is equivalent to the date that the company commits itself to either purchase or sell the asset (i.e. trade date accounting is adopted).

NEW SOUTH WALES BRIDGE ASSOCIATION LIMITED

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NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 SEPTEMBER 2018

NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(d) Financial Instruments (continued)

Financial instruments are initially measured at fair value plus transaction costs, except where the instrument is classified "at fair value through profit or loss" in which case transaction costs are recognised immediately as expenses in profit or loss.

Classification and subsequent measurement

Financial instruments are subsequently measured at either fair value, amortised cost using the effective interest rate method or cost. Fair value represents the amount for which an asset could be exchanged or a liability settled, between knowledgeable, willing parties. Where available, quoted prices in an active market are used to determine fair value. In other circumstances, valuation techniques are adopted.

Amortised cost is calculated as: (i) the amount at which the financial asset or financial liability is measured at initial recognition; (ii) less principal repayments; (iii) plus or minus the cumulative amortisation of the difference, if any, between the amount initially recognised and the maturity amount calculated using the effective interest method; and (iv) less any reduction for impairment.

The *effective interest method* is used to allocate interest income or interest expense over the relevant period and is equivalent to the rate that exactly discounts estimated future cash payments or receipts (including fees, transaction costs and other premiums or discounts) through the expected life (or when this cannot be reliably predicted, the contractual term) of the financial instrument to the net carrying amount of the financial asset or financial liability. Revisions to expected future net cash flows will necessitate an adjustment to the carrying value with a consequential recognition of an income or expense item in profit or loss.

(i) *Financial assets at fair value through profit and loss*

Financial assets are classified at "fair value through profit or loss" when they are either held for trading for the purpose of short term profit taking, derivatives not held for hedging purposes, or when they are designated as such to avoid an accounting mismatch or to enable performance evaluation where a group of financial assets is managed by key management personnel on a fair value basis in accordance with documented risk management or investment strategy. Such assets are subsequently measured at a fair value with changes in carrying value being included in profit or loss. The net gain or loss is recognised in profit or loss includes any dividend or interest earned from the financial assets and is included in other gains or losses in the statement of profit and loss and other comprehensive income.

(ii) *Loans and receivables*

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost. Gains or losses are recognised in profit or loss through the amortisation process and when the financial asset is derecognised.

(iii) *Financial liabilities*

Non-derivative financial liabilities (excluding financial guarantees) are subsequently measured at amortised cost. Gains or losses are recognised in profit or loss through the amortisation process and when the financial liability is derecognised.

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NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 SEPTEMBER 2018

NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(d) Financial Instruments (continued)

Impairment

At the end of each reporting period, the company assesses whether there is objective evidence that a financial asset has been impaired. A financial asset (or a group of financial assets) is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events (a "loss event") having occurred, which has an impact on the estimated future cash flows of the financial asset(s).

In the case of financial assets carried at amortised cost, loss events may include: indications that the debtors or a group of debtors are experiencing significant financial difficulty, default or delinquency in interest or principal payments; indications that they will enter bankruptcy or other financial reorganisation; and changes in arrears or economic conditions that correlate with defaults.

For financial assets carried at amortised cost (including loans and receivables), a separate allowance account is used to reduce the carrying amount of financial assets impaired by credit losses. After having taken all possible measures of recovery, if management establishes that the carrying amount cannot be recovered by any means, at that point the written-off amounts are charged to the allowance account or the carrying amount of impaired financial assets is reduced directly if no impairment amount was previously recognised in the allowance account.

When the terms of financial assets that would otherwise have been past due or impaired have been renegotiated, the company recognises the impairment for such financial assets by taking into account the original terms as if the terms have not been renegotiated so that the loss events have occurred are duly considered.

Derecognition

Financial assets are derecognised when the contractual rights to receipt of cash flows expire or the asset is transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset. Financial liabilities are derecognised when the related obligations are discharged or cancelled, or have expired. The difference between the carrying amount of the financial liability, which is extinguished or transferred to another party, and the fair value of consideration paid, including the transfer of non cash assets or liabilities assumed, is recognised in profit or loss.

(e) Impairment of Assets

At the end of each reporting period, the entity assesses whether there is any indication that an asset may be impaired. If such an indication exists, an impairment test is carried out on the asset by comparing the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value in use, to the asset's carrying amount. Any excess of the asset's carrying amount over its recoverable amount is recognised immediately in profit or loss, unless the asset is carried at a revalued amount in accordance with another Standard (e.g. in accordance with the revaluation model in AASB 116: Property, Plant and Equipment). Any impairment loss of a revalued asset is treated as a revaluation decrease in accordance with that other Standard.

Where it is not possible to estimate the recoverable amount of an individual asset, the entity estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Impairment testing is performed annually for goodwill and intangible assets with indefinite lives.

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NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 SEPTEMBER 2018

NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(f) Employee Benefits

Provision is made for the company's liability for employee benefits arising from services rendered by employees to the end of the reporting period. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits. In determining the liability, consideration is given to employee wage increases and the probability that the employee may not satisfy vesting requirements. Those cash outflows are discounted using market yields on national government bonds with terms to maturity that match the expected timing of cash flows.

Contributions are made by the company to employee superannuation funds and are charged as expenses when incurred.

(g) Provisions

Provisions are recognised when the company has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result and that outflow can be reliably measured. Provisions recognised represent the best estimate of the amounts required to settle the obligation at the end of the reporting period.

(h) Cash and cash equivalents

Cash and cash equivalents includes cash on hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within short-term borrowings on the statement of financial position.

(i) Revenue

Revenue from the sale of goods is recognised upon delivery of goods to customers. Donations and bequests are recognised as revenue when received. Interest revenue is recognised using the effective interest rate method, which for floating rate financial assets is the rate inherent in the instrument. Revenue from the rendering of a service is recognised upon delivery of the service to the customers. All revenue is stated net of the amount of goods and services tax (GST).

(j) Finance Costs

Finance costs are recognised as an expense in the period in which they are incurred.

(k) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO).

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the ATO is included with other receivables or payables in the statement of financial position.

Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities which are recoverable from, or payable to, the ATO are presented as operating cash flows included in receipts from customers or payments to suppliers.

NEW SOUTH WALES BRIDGE ASSOCIATION LIMITED

A.B.N. 61 000 438 648

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 SEPTEMBER 2018

NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(l) Comparative Figures

Where required by Accounting Standards comparative figures have been adjusted to conform with changes in presentation for the current financial year.

(m) Critical Accounting Estimates and Judgments

The directors evaluate estimates and judgments incorporated into the financial statements based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the company.

Key Judgements

(i) Employee benefits

For the purpose of measurement, AASB 119: Employment benefits defined obligations for short term employee benefits as obligations expected to be settled wholly before 12 months after the end of the annual reporting period in which the employees render the relative service. As the company expects that most employees render the relative service. As the company expects that most employees will not use all of their annual leave entitlements in the same year in which they are earned or during the 12-month period that follows (despite an informal company policy that requires annual leave to be used within 18 months), the directors believe that obligations for annual leave entitlements satisfy the definition of other long-term employee benefits and therefore, are required to be measured at the present value of the expected future payments to be made to employees.

(n) Trade and Other Payables

Trade and other payables represent the liabilities for goods and services received by the company during the reporting period that remain unpaid at the end of the reporting period. The balance is recognised as a current liability with the amounts normally paid within 30 days of recognition of the liability.

(o) Intangibles

Goodwill is initially recorded at the amount by which the purchase price for a business combination exceeds the fair value attributed to the interest in the net fair value of identifiable assets, liabilities and contingent liabilities at date of acquisition. Goodwill is tested annually for impairment and carried at cost less accumulated impairment losses. Gains and losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold.

(p) Fair Value of Assets and Liabilities

The company measures some of its assets and liabilities at fair value on either a recurring or non recurring basis, depending on the requirements of the applicable Accounting Standard.

“Fair value” is the price the company would receive to sell an asset or would have to pay to transfer a liability in an orderly (i.e. unforced) transaction between independent, knowledgeable and willing market participants at the measurement date.

NEW SOUTH WALES BRIDGE ASSOCIATION LIMITED

A.B.N. 61 000 438 648

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 SEPTEMBER 2018

NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(p) Fair Value of Assets and Liabilities (continued)

As fair value is a market-based measure, the closest equivalent observable market pricing information is used to determine fair value. Adjustments to market values may be made having regard to the characteristics of the specific asset or liability. The fair values of assets and liabilities that are not traded in an active market are determined using one or more valuation techniques. These valuation techniques maximise, to the extent possible, the use of observable market data.

To the extent possible, market information is extracted from the principal market for the asset or liability (i.e. the market with the greatest volume and level of activity for the asset or liability). In the absence of such a market, market information is extracted from the most advantageous market available to the entity at the end of the reporting period (i.e. the market that maximises the receipts from the sale of the asset or minimises the payments made to transfer the liability, after taking into account transaction costs and transport costs).

For non-financial assets, the fair value measurement also takes into account a market participant's ability to use the asset in its highest and best use or to sell it to another market participant that would use the asset in its highest and best use.

The fair value of liabilities and the entity's own equity instruments (if any) may be valued, where there is no observable market price in relation to the transfer of such financial instrument, by reference to observable market information where such instruments are held as assets. Where this information is not available, other valuation techniques are adopted and where significant, are detailed in the respective note to the financial statements.

New and amended Accounting Standards

The company has assessed all new and amended accounting standards issued and effective for financial reporting periods beginning on or after 1 January 2017, and determined there to be no effect on the current or prior period parent and consolidated financial statements.

NEW SOUTH WALES BRIDGE ASSOCIATION LIMITED
A.B.N. 61 000 438 648

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 SEPTEMBER 2018

	2018	2017
	\$	\$
NOTE 2: REVENUE		
Operating activities:		
ABF Grants	8,364	9,200
Affiliation fees	119,647	120,393
Interest received	7,969	7,119
Lesson income	36,208	30,602
Licence fees	18,264	20,563
Masterpoint income	28,859	28,153
Members subscriptions	51,172	50,961
Other revenue	8,610	9,910
Table monies and entry fees	298,988	296,075
Tournament income	243,258	245,071
	821,339	818,047
	821,339	818,047
NOTE 3: EXPENSES		
(a) Expenses:		
Depreciation	37,305	39,069
	37,305	39,069
Other expenses:		
Affiliation fees paid	17,135	17,692
Remuneration of auditor:		
- audit of the financial statements	5,600	5,600
- other services	2,380	2,380
Canteen expenses	29,623	27,814
Insurance	11,243	11,059
Masterpoint expenses	12,944	13,757
Postage, courier, printing & stationery	20,686	22,102
Prizes, trophies & grants	41,823	25,250
Rent expenses	60,715	51,894
Strata levies	58,714	54,710
Tournament directors	121,003	106,309
Tournament expenses	37,885	52,017
Other expenses	173,563	174,008
	593,314	564,592
	593,314	564,592

NEW SOUTH WALES BRIDGE ASSOCIATION LIMITED
A.B.N. 61 000 438 648

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 SEPTEMBER 2018

	2018	2017
	\$	\$
NOTE 4: CASH AND CASH EQUIVALENTS		
CURRENT		
Cash on hand	400	550
Cash at bank	64,911	86,416
Cash on deposit	420,190	386,711
	<u>485,501</u>	<u>473,677</u>
NOTE 5: TRADE AND OTHER RECEIVABLES		
CURRENT		
Trade receivables	19,431	13,434
Other receivables	20,844	20,151
	<u>40,275</u>	<u>33,585</u>
NOTE 6: INVENTORIES		
CURRENT		
Stock on hand - at cost	1,779	3,797
	<u>1,779</u>	<u>3,797</u>
NOTE 7: OTHER ASSETS		
CURRENT		
Prepayments	17,516	17,303
Undeposited funds	8,502	3,412
	<u>26,018</u>	<u>20,715</u>

NEW SOUTH WALES BRIDGE ASSOCIATION LIMITED
A.B.N. 61 000 438 648

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 SEPTEMBER 2018

	Note	2018 \$	2017 \$
NOTE 8: PROPERTY, PLANT & EQUIPMENT			
LAND AND BUILDINGS			
Buildings - at cost		911,332	911,332
Less: accumulated depreciation		(535,028)	(512,245)
Total Land and Buildings		376,304	399,087
PLANT AND EQUIPMENT			
Improvements - at cost		5,582	5,582
Less: accumulated depreciation		(2,999)	(2,858)
		2,583	2,724
Office equipment - at cost		59,636	53,409
Less: accumulated depreciation		(44,887)	(39,994)
		14,749	13,415
Furniture & fittings - at cost		148,429	146,903
Less: accumulated depreciation		(103,265)	(93,775)
		45,164	53,128
Total Plant and Equipment		62,496	69,267
Total property, plant and equipment	8(a)	438,800	468,354

(a) Movement in Carrying Amounts

Movement in the carrying amounts for each class of property, plant and equipment between the beginning and the end of the current financial year:

	Buildings	Improvements	Office equipment	Furniture & fittings	Total \$
2018					
Balance at the beginning of year	399,087	2,724	13,415	53,128	468,354
Additions at cost	-	-	6,226	1,525	7,751
Disposals	-	-	-	-	-
Gain (loss) on disposal	-	-	-	-	-
Depreciation	(22,783)	(140)	(4,892)	(9,490)	(37,305)
Carrying amount at the end of year	376,304	2,584	14,749	45,163	438,800

NEW SOUTH WALES BRIDGE ASSOCIATION LIMITED
A.B.N. 61 000 438 648

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 SEPTEMBER 2018

	Note	2018 \$	2017 \$
NOTE 9: INTANGIBLE ASSETS			
NON CURRENT			
Goodwill at cost		144,764	144,764
Less: accumulated impairment losses		-	-
		144,764	144,764
 NOTE 10: TRADE AND OTHER PAYABLES			
CURRENT			
Unsecured liabilities			
Trade payables		18,214	43,079
Other payables and accrued expenses		73,489	58,099
		91,703	101,178
 NOTE 11: PROVISIONS			
CURRENT			
Provision for employee benefits: annual leave		-	6,124
Provision for employee benefits: long service leave		12,605	20,060
		12,605	26,184
NON CURRENT			
Provision for employee benefits: long service leave		4,450	3,603
		4,450	3,603
	11(a)	17,055	29,787
 (a) Provision for Employee Benefits			
Opening balance		29,787	29,314
Additional provisions raised during year		1,256	6,440
Amounts used		(13,988)	(5,967)
Closing balance		17,055	29,787

A provision has been recognised for employee benefits relating to annual leave and long service leave for employees. In calculating the present value of future cash flows in respect of long service leave, the probability of long service leave being taken is based on historical data. The measurement and recognition criteria for employee benefits has been included in note 1.

NEW SOUTH WALES BRIDGE ASSOCIATION LIMITED
A.B.N. 61 000 438 648

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 SEPTEMBER 2018

	Note	2018 \$	2017 \$
NOTE 12: OTHER LIABILITIES			
CURRENT			
Income received in advance		84,812	61,517
Contingent consideration		-	25,000
		<u>84,812</u>	<u>86,517</u>

NOTE 13: KEY MANAGEMENT PERSONNEL COMPENSATION

No compensation was received by any key management personnel of the company during the financial year or previous financial year.

NOTE 14: OTHER RELATED PARTY TRANSACTIONS

Other related parties include close family members of key management personnel and entities that are controlled or jointly controlled by those key management personnel individually or collectively with their close family members.

Transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other parties unless otherwise stated.

NOTE 15: EVENTS AFTER THE REPORTING PERIOD

In the opinion of the directors, no matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the company, the results of those operations, or the state of affairs of the company in future financial years.

NEW SOUTH WALES BRIDGE ASSOCIATION LIMITED
A.B.N. 61 000 438 648

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 SEPTEMBER 2018

Note	2018 \$	2017 \$
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NOTE 16: FINANCIAL RISK MANAGEMENT

The company's financial instruments consist mainly of cash and cash equivalents, trade and other receivables, trade and other payables and borrowings.

The totals for each category of financial instruments, measured in accordance with AASB 139 as detailed in the accounting policies to these financial statements, are as follows:

Financial Assets

Cash and cash equivalents	4	485,501	473,677
Trade and other receivables	5	40,275	33,585
		525,776	507,262

Financial Liabilities

Financial liabilities at amortised cost			
- Trade and other payables	10	91,703	101,178
		91,703	101,178

NOTE 17: OPERATING LEASE COMMITMENTS

Non - cancellable operating leases contracted for but not capitalised in the financial statements.

- not later than one year		-	-
- later than one year but not later than five years		-	-
		-	-
		-	-

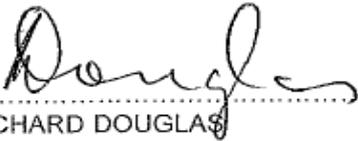
NEW SOUTH WALES BRIDGE ASSOCIATION LIMITED

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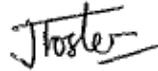
DIRECTORS DECLARATION

In accordance with a resolution of the directors of New South Wales Bridge Association Limited, the directors of the company declare that:

1. The financial statements and notes, as set out on pages 7 to 23, are in accordance with the *Corporations Act 2001* and:
 - (a) comply with Australian Accounting Standards - Reduced Disclosure Requirements; and
 - (b) give a true and fair view of the financial position as at 30 September 2018 and of its performance for the year ended on that date.
2. In the directors' opinion there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.



.....
RICHARD DOUGLAS
DIRECTOR



.....
JULIAN R. FOSTER
DIRECTOR

Dated: 5 December 2018

NEW SOUTH WALES BRIDGE ASSOCIATION LIMITED
A.B.N. 61 000 438 648

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF
NEW SOUTH WALES BRIDGE ASSOCIATION LIMITED

Report on the Audit of the Financial Report

Opinion

We have audited the accompanying financial report of New South Wales Bridge Association Limited, which comprises the statement of financial position as at 30 September 2018, the statement of profit and loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration.

Auditor's Opinion

In our opinion the financial report of New South Wales Bridge Association Limited is in accordance with the *Corporations Act 2001*, including:

- (a) giving a true and fair view of the company's financial position as at 30 September 2018 and of its performance for the year ended on that date; and
- (b) complying with Australian Accounting Standards - Reduced Disclosure Requirements and the *Corporations Regulations 2001*.

Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Report section of our report. We are independent of the company in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110: Code of Ethics for Professional Accountants (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of the company, would be in the same terms if given to the directors as at the same time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

NEW SOUTH WALES BRIDGE ASSOCIATION LIMITED
A.B.N. 61 000 438 648

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF
NEW SOUTH WALES BRIDGE ASSOCIATION LIMITED

Information Other than the Financial Report and Auditor's Report Thereon

The directors are responsible for the other information. The other information comprises the information included in the company's annual report for the year ended 30 September 2018, but does not include the financial report and our auditor's report thereon. Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon. In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or other appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the Directors for the Financial Report

The directors of the company are responsible for the preparation of the financial report that gives a true and fair view and have determined that the basis for preparation described in Note 1 to the financial report is appropriate to meet the requirements of the *Corporations Act 2001* and is appropriate to meet the needs of the members. The directors' responsibility also includes such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the ability of the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decision of users taken on the basis of this financial report.

NEW SOUTH WALES BRIDGE ASSOCIATION LIMITED
A.B.N. 61 000 438 648

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF
NEW SOUTH WALES BRIDGE ASSOCIATION LIMITED

Auditor's Responsibilities for the Audit of the Financial Report (continued)

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website at: <http://www.auasb.gov.au/Home.aspx>. This description forms part of our auditor's report.

CBC Partners
Chartered Accountants



Domenic A. Cutrupi
Partner

Sydney

Dated: 6 December 2018

NEW SOUTH WALES BRIDGE ASSOCIATION LIMITED

A.B.N. 61 000 438 648

COMPILATION REPORT

We have compiled the accompanying special purpose financial statements of the company which comprises the attached profit and loss statement for the year ended 30 September 2018. The specific purpose for which the special purpose financial statements have been prepared is to provide financial information to the directors.

The Responsibility of the Directors

The directors are solely responsible for the information contained in the special purpose financial statements and have determined that the basis of accounting adopted is appropriate to meet their needs.

Our Responsibility

On the basis of the information provided by the directors we have compiled the accompanying special purpose financial statements in accordance with the basis of accounting and APES 315: Compilation of Financial Information.

Our procedures use accounting expertise to collect, classify and summarise the financial information, which the directors provided, in compiling the financial statements. Our procedures do not include verification or validation procedures. No audit or review has been performed on the information and accordingly no assurance is expressed.

The special purpose financial statements were compiled exclusively for the benefit of the directors. We do not accept responsibility to any other person for the contents of the special purpose financial statements.

CBC Partners
Chartered Accountants



Domenic A. Cutrupi
Partner

Sydney

Dated: 6 December 2018

NEW SOUTH WALES BRIDGE ASSOCIATION LIMITED

A.B.N. 61 000 438 648

PROFIT AND LOSS STATEMENT
FOR THE YEAR ENDED 30 SEPTEMBER 2018

	2018	2017
	\$	\$
INCOME		
ABF grants	8,364	9,200
Affiliation fees	119,647	120,393
Interest received	7,969	7,119
Lesson income	36,208	30,602
Licence fees	18,264	20,563
Masterpoint income	28,859	28,153
Members subscriptions	51,172	50,961
Other revenue	8,610	9,910
Spring national income	106,549	104,433
Table monies and entry fees	298,988	296,075
Tournament income	136,709	140,638
	<u>821,339</u>	<u>818,047</u>

This page does not form part of the audited financial accounts.

NEW SOUTH WALES BRIDGE ASSOCIATION LIMITED
A.B.N. 61 000 438 648

PROFIT AND LOSS STATEMENT
FOR THE YEAR ENDED 30 SEPTEMBER 2018

	2018	2017
	\$	\$
EXPENDITURE		
Advertising	1,445	1,503
Affiliation fees paid	17,135	17,692
Air conditioning expenses	6,672	6,487
Auditor's remuneration	7,980	7,980
Bank charges	5,465	3,575
Canteen expenses	29,623	27,814
Cleaning	16,579	15,911
Computer software license	2,469	1,880
Council & water rates	4,173	4,188
Depreciation	37,305	39,069
Electricity	7,913	5,807
Entertainment	681	2,130
Entry fee expenses	5,650	4,818
Insurance	11,243	11,059
IT Support	5,400	4,250
Loss (gain) on disposal of asset	-	(1,000)
Masterpoint expenses	12,944	13,757
Other expenses	39,806	36,719
Parking expenses	1,124	656
Postage & courier	594	864
Printing & stationery	20,092	21,238
Prizes, trophies & grants	41,823	25,250
Provision for holiday pay	(5,142)	1,547
Provision for long service leave	1,071	(1,074)
Rent expenses	60,715	51,894
Repairs & maintenance	1,478	2,049
Spring national expense	78,262	76,081
Strata levies	58,714	54,710
Superannuation contributions	28,765	18,190
Supervisors expenses	-	2,868
Telephone	2,535	2,941
Tournament directors	121,003	106,309
Tournament expenses	37,885	52,017
Wages	143,780	147,629
	805,182	766,808
Profit (loss) before income tax	16,157	51,239

This page does not form part of the audited financial accounts.

CHAIRMAN'S REPORT - 2018

After a number of years as NSWBA Secretary but just one as Chairman, I am stepping down from Council at this meeting.

There are two main reasons for this. First, as I shall outline in greater detail below, I believe the major challenge for Council in 2019 is securing a viable financial future for bridge in our premises at Goulburn Street. It was the overwhelming wish of members (expressed at the equivalent meeting last year) to keep our premises, amid concerns that Council may wish to sell the building.

Given this preference of the members, I think it is inappropriate for me to stand again as Chairman. This is not my home club and I now spend a lot of time living near Bowral. We need a Council which is passionate about making this place successful and which has a more direct stake in its success.

My primary interest in the NSWBA has always been the other dimension of its activities relating to its responsibilities as the state entity to which the large number of clubs around the state are affiliated. I have made it my business to get around the state this year playing at quite a number of country congresses and meeting a lot of the people running clubs and congresses around the state. They are overwhelmingly volunteers, and to be frank feel rather neglected by what they see as a very Sydney-centric state association.

Of course that is inevitable, because it is only the members of this club who have a significant say in what happens. We do have a minority of Council members representing the interests of regional, rural and other metropolitan clubs—and I thank them for their work this year—but they are not members of this club and don't get a vote.

Over the past few years Council has spent a lot of time discussing different structures which would allow members of other clubs more of a say. I regret to say these discussions have not resulted in any agreement between different interests on the best way forward.

My own view is that the main problem is that we do not have a national organisation of whom bridge players can be members. That organisation is not at present the Australian Bridge Federation. As its name implies it is a federation of state organisations. The nearest players come to be all members of the same organisation is that they belong to the masterpoint scheme.

The ABF has recognised this problem and has set up a committee to investigate options for different structures. I have accepted an offer to chair that committee. This is the second reason why I am not standing for Council this year. I want to devote my remaining administrative time as a NSW delegate to the ABF Council to working on this issue. It may get somewhere or nowhere but I want to give it a try.

Let me turn now to the challenges which the new Council faces. I perceive a disconnect between the view of many members about our position here at Goulburn Street and the view of insiders who work very hard to ensure that happens.

It is just not as simple as presenting the view that we have a debt-free asset which belongs to the club and we should continue on unchallenged. One of the things that we really have achieved as a Council in recent years is greater transparency of where our money comes from and goes to. It shows that without significant volunteer effort, we barely break even on operations at Goulburn Street. We do so because we make a significant profit from the operations of Will Jenner-O'Shea's enormously successful workshops. Will's contract with us expires in September 2019 and so there are significant uncertainties thereafter.

CHAIRMAN'S REPORT - 2018

The challenge for the new Council is to find a way of revitalising activities here, either by increasing table numbers and/or profitable sessions or by leasing part of the building on a casual or permanent part-time basis to other organisations. The other alternative is to demand a greater contribution from affiliated clubs for the services provided in running a state office and state events.

And this is all needs to be addressed in the context of continued reliance on three people who have been providing their services for free for 15, 20, 30 years or more. I refer to Julian Foster, Warren Lazer and John Scudder. And I should add Pauline Gumby as Webmaster and Dave Weston as State Masterpoint Secretary, who receive small payments for their services.

How long can we expect these people to be willing, and capable, of stepping up? Council has begun an important risk management analysis programme this year and it will be a real challenge going forward to provide successors.

Julian as the previous Chairman has referred to the culture of volunteering, still well in evidence in rural and regional areas but less so in the city. We are paying more people more money and are legally obliged to provide more entitlements (for example superannuation, classification as employees) but our revenues (in particular table numbers) are not expanding accordingly.

I thank the outgoing Councillors for their work and wish the new Council well in its numerous challenges.

Richard Douglas NSWBA Chairman

TREASURER'S REPORT - 2018

The **net profit** for the year ending 30th September 2018 is **\$16,157** (2017: \$51,239). The largest reason for the drop in profit from 2017 is grants to our State teams (much higher for Hobart this year than for Canberra last year).

Pages 29 and 30 of the Financial statements show a detailed breakdown of the main income and expenditure items and include a comparison with the 2017 year.

In summary, the largest items of income and expenditure are:

- **Table money, and tournament income \$542,000** (2017: \$541,000)
- **Affiliation fees \$120,000** (2017: \$120,000)
- **Membership income \$51,000** (2017: \$51,000)
- **Salaries, superannuation, tournament directors and leave provisions \$289,000** (2017: \$275,000)

Cash held at 30th September 2018 is **\$485,501** (2017: \$473,677).

Segmented financials (Oct 2017 – Sept 2018)

As a reminder, we track 4 columns, "Head office", "Club", "Bridge Events" and "State Admin". Head office represents our basic legal entity running costs and the main Goulburn St premises. The Club and State Admin columns are self-explanatory. Bridge events includes all the events that we run for tournament level players – e.g. Spring Nationals, Country Teams, GNOT, State championships, etc. Internal "rent" charges are then made to each area based on how much they use Goulburn St. Obviously not all our income and expenses fit neatly into these categories so some need allocating and that is subjective (e.g. office staff costs and internal "rent"). Decisions in either of those areas can impact each column by tens of thousands of dollars.

Therefore as usual it should be emphasised that **these numbers are not remotely certain**.

Nevertheless they do give a broad indication of the relative financial performance of each area and the trends compared to previous years.

Indicative numbers for the year ended 30 September 2018 are:

	Head office	State Admin	Bridge Events	Club	Total
Income	13,926	177,124	243,911	386,378	821,339
Expenses (direct and shared)	185,629	126,350	195,730	297,473	805,182
Contribution to head office costs	(171,703)	50,774	48,181	88,905	16,157
"Rent" (allocated)	117,600	(12,200)	(29,000)	(76,400)	0
Net profit/loss	(54,103)	38,574	19,181	12,505	16,157

Prior year comparative Net profit/loss:

2017	(39,694)	85,592	(5,426)	10,767	51,239
2016	(32,009)	75,187	(11,651)	(13,730)	17,797

These figures again show that all areas of our operations make a positive contribution but the key concern remains the premises.

TREASURER'S REPORT - 2018

This is the most important point to emphasise. Although we own 162 Goulburn St outright, and it is obviously a very valuable asset, it costs around \$130,000 a year to run (not counting depreciation). The bridge operations we run there do not cover this. That is what the deficit in the "Head office" column above shows.

We would always expect some deficit because there will always be legal costs of existence and costs of running a State administration office; the question is how much. The deficit is being covered from all other areas but State income (primarily affiliation fees) is contributing the most. Just as it was unreasonable for affiliated clubs to prop up the Sydney Bridge Centre club operation, it is equally unreasonable for them to prop up the premises beyond making a reasonable contribution for the State office, its administration, and State events that all clubs can send pairs to.

This means that members who are ardently opposed to making any change to the premises need to face some cold hard facts. **The bridge that is currently played at Goulburn Street no longer generates enough money to pay for their annual running costs.** An increasing share of those costs is being met by funds from other affiliated clubs and that situation cannot be allowed to perpetuate (although it should not be forgotten that bridge from the NSWBA's club operations supported clubs across NSW for many years in the past when affiliation fees were as low as 50c). Going forward it is essential to reduce the premises costs or to generate more income from their use (either from bridge or other activities).

Staffing

After 13 years with the NSWBA as assistant office manager (later focused on the bookkeeping), Carrie Foster left us at the end of January 2018. I would like to thank her for everything she did over a long period of time.

Serena Li joined us as our new finance officer and she has obviously had a lot of information to absorb this year. I am very grateful to her for all her efforts, especially juggling work with a young daughter! In particular she has done a lot of work in streamlining procedures.

Finance Procedures

A lot of work has been done in this area this year. The new prepayment system was introduced for the club in February 2018 and significantly reduces the cash we have to count and bank. Alongside its implementation we also improved (and largely automated) the way directors record session takings so the figures can be more quickly reconciled. We also now automatically generate and email invoices to clubs for things like affiliation fees and entry fees for State events. In addition, we streamlined the way we process payments and introduced debit cards for key staff to be able to incur expenses on behalf of the NSWBA without having to submit expense reimbursement claims.

I agreed to return to the Treasurer role this year only on an interim basis while we improved financial procedures and while a successor was trained. I am pleased to report that Richard Lock has agreed to take on the role in 2019 and we have had several hand-over sessions during the current year. I wish him all the best and will remain available to assist, as required.

Julian Foster NSWBA Treasurer

TOURNAMENT COMMITTEE REPORT - 2018

NSWBA State events comprise those with qualifying heats that run in the affiliated clubs and events at the Goulburn St premises on selected weekends. Information about and results for these events can be found at <http://www.nswba.com.au/tourn/state/>. Most Monday night sessions at Goulburn St are also State events. Regular club sessions and stand-alone congresses run by the Sydney Bridge Centre are not covered in this report.

The Tournament Committee for 2018 consisted of Warren Lazer (Chairman), Lynn Kalmin, André Korenhof, Matthew McManus, John McIlrath, Fraser Rew and Pauline Gumby (observer).

Results at the Australian National Championships:

NSW teams performed exceptionally well in Hobart at the 2018 ANC teams. The Youth team easily won the qualifying, but had to come from behind with a big last set to win the Final against a competitive SA team. The Seniors qualified first and led throughout the Final against the ACT. An unpopular change of format meant that our Open and Women's Teams, who came second in the qualifying, had to win repechage playoffs against third to qualify for their Finals. Both managed that and both Finals were very close - effectively being decided by double-digit swings on a very dramatic penultimate board, the Open in NSW's favour, but the Women's in WA's.

NSWBA Representative Teams - 2018

Open - Captain Bob Sebesfi (1 st) Julian Foster - David Weston Nye Griffiths - Johnno Newman Peter Buchen - Matthew Thomson	Seniors' - Captain John McIlrath (1 st) David Beauchamp - Mike Hughes Pauline Gumby - Warren Lazer Peter Gill - Elliott Kaplan
Women's - Captain Marcia Scudder (2 nd) Susan Humphries - Sophie Ashton Frances Lyons - Heather Cusworth Lorna Ichilcik - Lynn Kalmin	Youth - Captain Charles McMahan (1 st) John McMahan - Nico Ranson Chris Rhodes - Edmond Lee Matt Smith - Tomer Libman

NSW players also performed well in the various Butler Pairs Championships. Matthew McManus, in a rare outing as player rather than Director, came second in the Open Butler by a mere 0.02 VPs playing with NZ international representative Michael Ware. Mathew Vadas and Tony Nunn came third. NSW pairs occupied 8 of the 10 spots in the Final of the Senior's Butler, though none managed to claim the top spot. NSW pairs came third and fourth in the Women's Butler.

Interstate Teams Selections in 2019:

All four Interstate Teams Selection events (Open, Women's, Seniors' & Youth) will remain as completely independent events in 2019. The Open will retain its traditional three stages, Stages I and II will be on Monday nights and the Final held over a single weekend. Recent attendance trends in the Women's and Seniors' do not justify lengthening either event. Both will consist of a 1-day qualifying on Friday followed immediately by a 2-day final on the weekend. Surveys completed after the 2018 events showed this scheduling was more popular than spreading the event over two weekends. As usual, the Youth will run concurrently with the Senior's Final - on Sunday 19th May. Check the on-line NSWBA calendar to get the exact dates for all events.

Honour Boards

<http://www.nswba.com.au/tourn/honour.asp>

An ongoing project over the last few years has been to transfer all the information on the NSWBA honour boards onto the website. Unfortunately, there are gaps as a few of the boards have been lost in the various moves from Elizabeth St, via Yurong and Forveaux Sts, to our current premises. We now need the membership's help. If you are able to correct any information, supply some missing first names, spot some typos, fill in gaps, etc, please email webmaster@nswba.com.au.

TOURNAMENT COMMITTEE REPORT - 2018

Survey

An on-line survey of players, to obtain feedback about our Monday night sessions, was posted in October. There were no real surprises. Most players are ambivalent about whether Monday or Tuesday should be our main championship night. We will be trying the Masters Teams Championship on Tuesday nights in 2019, just to test the waters.

Communications:

The NSWBA is always conscious of needing to improve communications with our members, affiliated clubs and indeed anyone with an interest in bridge. The NSWBA website is a mine of information. For players, your main ports of entry should be via the Tournaments and Publications drop-down menus. For club administrators, Clubs, Publications (Insight) and Tournaments (State Events) will be of most use.

The continuing success of the NSWBA relies to a huge extent on the tireless efforts of its paid workers and numerous volunteers. Firstly a special thank you to our dedicated office manager, Wing Roberts, who is not only the public face of the NSWBA, but also organises the State Mixed Pairs, the State Open Pairs and every event held at the NSWBA premises. Further thanks this year are also extended to:

directors Matthew McManus, John McIlrath, Ronnie Ng and Jeff Carberry

Pauline Gumby (Webmaster, Congress Coordinator)

Michael Wilkinson (GNOT)

Helen Milward (Country Teams)

Rob Ward (Veteran Pairs Championship)

Jeff Carberry (State Novice & Restricted Teams, State-Wide Pairs, UHMP)

all club and regional organisers of the various State Championships and the GNOT

Dave Weston for answering a multitude of masterpoint questions

and the entire Tournament Committee.

Warren Lazer (Chairman of Tournament Committee 2018)

CLUB OPERATIONS REPORT - 2018

At the end of 2017, Collette Joseph decided to leave us. Her role was subsumed by Wing Roberts who works four days per week now.

In February 2018, the club introduced the PrePaid software (AJ PP) written by Matthew McManus that had been in operation for the year prior at the North Shore Bridge Club. This system allows players to have a pre-paid account with the club, much like an OPAL card but no automatic top up is available. Normal members receive a 5% discount on the \$12 table fee whenever they play but there is no further discount for registered Concession Card holders. As at the date of writing this report, over 315 players have pre-paid accounts. Will Jenner-O'Shea suggested that a customised version be prepared for the Sydney Bridge Centre and worked enthusiastically to implement the first version. The range of events available to be pre-paid was extended to the teaching sessions including the workshops but has yet to be designed and implemented for State & Congress events. Julian Foster noticed ways to interface the prepaid system to our accounting system and suggested multiple changes to accommodate this interface. There were teething problems and a failure of the Office computer, the central unit in the system, caused a lot of angst and delay in sending the monthly statements to registered players. Next year it is intended to investigate ways in which players can use a direct debit system to top up their accounts. Following the NSWBA's purchase of the Sydney Bridge Centre in March 2015, Vanessa Brown & Will Jenner-O'Shea entered into a three-year management contract. This expired on the 31 March 2018. Will Jenner-O'Shea expressed desire to do less management and more teaching, so a new eighteen-month contract focussed on teaching in both the club and around the State was executed. John Scudder stepped into the role of Chief Executive Officer, a title that does not describe the menial role that the job entails. John will be standing down at the AGM.

As part of the change outlined above, Will Jenner-O'Shea expressed the desire to cease being the TD on a Saturday. I welcome Austin Driscoll as our regular Saturday TD. Austin had some health issues, so you will have seen other TDs such as Naomi Waizer filling the gap, welcome back Naomi. In January 2018, Ronnie Ng took up a full-time position at the university at which he had been studying so John Scotford has taken over the Wednesday morning session in the City. Unfortunately, John has decided to pursue other interests in 2019. Naomi Waizer will be the resident TD for Wednesday mornings in 2019. Sarah Carradine received an offer to attend a lengthy training course, so she took leave from her regular Monday AM session. In mid-June, John Scotford stepped into the breach for a couple of months. Naomi Waizer, Marcia Scudder and Ian Lisle have also filled in. In addition, Paul Roach took a two-month holiday in Europe. Naomi Waizer, John Scotford, Eric Lam & Ian lisle have all stood in for Paul whilst he was away.

Following the beginners' lessons held on Tuesday mornings, a new Tuesday AM supervised session was started. This is rolling along, and any other recent graduates of our beginner's courses should give it a go. Another initiative for beginners in the second half of the year is to provide a personalised introduction one on one with Will for the thirty minutes prior to the Wednesday night supervised game. We are dubbing this the "Flexi Bridge Course".

The attendance at the club's duplicates waned in the first & second quarters but the third and the just completed fourth quarter saw increasing attendances such that the year was the second best since the amalgamation with over 6,740 tables playing during the year. The club would like to improve on the average of 130 tables per week in the coming year. Please encourage your friends to attend our lovely spacious premises.

The monthly Workshops on a Friday have been popular not only with our members but bridge players from all over the metropolitan area. Will Jenner-O'Shea has maintained an excellent standard which is the magnet for these participants.

In the middle of the year, Wing Roberts organised the cleaning of our carpet. Because of the amount of furniture that we have, this necessitated several working bees as only half the club rooms could be cleaned at a time. "Thank you" goes to the handful of members who turned up at these working bees and to Wing for her efficient handling of the task.

CLUB OPERATIONS REPORT - 2018

The improvement of the presentation of the coat racks area has not occurred. However, a note has been placed on each hanger asking players to remember to retrieve their belongings. The clothing left behind for more than 6 months was donated to Vinnies in July.

The club purchased another 50 side tables in April and they are being assembled as time permits. The aim is to have three side tables per table.

The Winter Congress was run in its normal July time slot. Unfortunately, there was a clash with an event at Peninsula which meant that there were reduced numbers competing in the Teams event. Ronnie Ng did his normal professional job in running this event. The 2019 event is under critical review.

The Committee has been careful in husbanding the budget allocated to it and is pleased to report that a modest surplus was achieved for the second time, see the Treasurer's report.

Wing Roberts John Scudder
Club Operations, November 2018